



Customer Profile

# CTI Improves Accuracy and Saves Time with Infor SyteLine



## Facts at a glance.

Solution: ERP  
Products: Infor™ SyteLine  
Industry: Equipment/Industrial Machinery  
Country: New Zealand

"The speed of implementation was impressive and the cutover was painless—everything functioned the day after."

—David Hawes, Manager,  
Carlton Taylor Industries

## About the company.

Carlton Taylor Industries Limited (CTI) is the market leader in metalwork solutions for the electronics, electrical, and a wide variety of other industries in New Zealand and Australia. Its leading design, manufacturing, finishing and assembly services combine with world-class technology in metal fabrication, aluminum diecasting, and precision CNC machining to provide total metalwork solutions—the majority made to customer specification—for large OEM customers in the region. To learn more, visit <http://www.carlontaylor.co.nz/>.

## Challenges.

- Integrate three businesses under one set of systems and processes.
- Provide an overall view and detailed view of each specific area of operations.
- Implement fully integrated, flexible solution.
- Retain strong local support.

## Benefits.

- Implemented at two sites in just four months.
- Reduced financial administration time by 30%.
- Increased fill rate from 80% to 100% for customers running on a Kanban system.
- Integrated manufacturing functions with financial functions.
- Improved management of contractor time and cost.
- Increased speed and accuracy of reporting.
- Increased stock control precision.
- Enabled real-time status updates in any area of production.
- Allowed identification of any potential or looming problems.

"What we have now is a vastly different solution, which gives us an accurate view of the whole business and access to information that helps us serve our customers better."

—David Hawes, Manager,  
Carlton Taylor Industries

641 Avenue of the Americas    New York, NY 10011    800-260-2640    [infor.com](http://infor.com)

Copyright© 2012 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way. The information, products and services described herein are subject to change at any time without notice. [www.infor.com](http://www.infor.com).

INF1230003-1238884-EN-US-1012-1